

ROMARIC CLEMENTI

MANUFACTURING INTELLIGENCE | PRODUCT & OPERATIONS | DATA & AI WORKFLOWS

Greater Copenhagen, Denmark | +45 28 73 74 85 | clementiromaric@protonmail.com | EU citizen

Target: Factbird - Product Manager, Production Insights | Portfolio: [Production Insights Portfolio](#)

PROFILE

Industrial product/operations professional with 10+ years across manufacturing, quality, supply chain, technical sourcing and customer operations. Brings direct factory-floor exposure at ArcelorMittal, planning across 5 lines and 40+ variants at Kraft Heinz, WMS/stock-accuracy and gatekeeper/process responsibility at IKEA, plus recent prototype/NPI-to-production coordination in high-mix manufacturing. Differentiator: production reality, engineering/NPI interfaces, trusted data and digital/AI product delivery.

VALUE FOR PRODUCTION INSIGHTS

- **Factory-floor problem depth:** direct manufacturing/quality, multi-line production planning, warehouse/WMS execution, KPIs, stock reconciliation, root cause and continuous improvement.
- **Trusted data to decisions:** 2,000+ AX/D365 records, 200+ multi-level structures, physical-vs-system reconciliation, KPI/exception analysis, Power BI/DAX, Excel/Power Query and SQL fundamentals.
- **Cross-functional leadership without hierarchy:** led day-to-day alignment across Engineering, Production Engineering, Quality, Production, Planning, Purchasing, Warehouse and suppliers; IKEA daily alignment for 10+ colleagues plus safety/gatekeeper responsibility.
- **Product judgement & iteration:** frames user/business problems, prioritises high-impact changes, turns choices into requirements/workflows, tests and releases in controlled increments, then iterates from live signals; applied AI-agent work adds trusted-source, human-control and failure-mode thinking.

MOST RELEVANT EXPERIENCE

TECHNICAL BUYER | SOURCING, SUPPLY CHAIN & SUPPLIER QUALITY | A.K.S. Finmekanik A/S, Hvidovre | Jul 2024 - Jun 2025

High-mix precision manufacturing with customer-specific parts, prototypes, engineering changes, international suppliers and controlled documentation/traceability. Role ended following company bankruptcy.

- **Prototype / NPI to production:** During an intensive two-week customer-project window, prepared or checked 200+ complex part/product structures including new items, revisions and 4-5-level BOMs; coordinated prototypes/first articles, drawings, routings, materials, supplier readiness, documentation, FAI/traceability and open actions through first-production readiness.
- **Cross-functional leadership:** Led day-to-day coordination across Engineering, Production Engineering, Quality, Production, Planning, Purchasing, Warehouse and suppliers; clarified owners, raised mismatches, kept dependencies visible and followed actions to closure while technical approval stayed with responsible Engineering/Quality owners.
- **Data trust & change impact:** Maintained/validated 2,000+ AX/D365 item, supplier and product records; investigated duplicate/obsolete/incorrect/orphaned data, checked where-used/BOM/routing/planning impact, and coordinated correction of cost/sales-price conflicts affecting 100+ items during incoming customer-order/commercial checks.
- **Commercial & supply trade-offs:** Across 30+ international suppliers, ran RFQs/source selection and negotiated commercial terms; used frameworks/call-offs, staged supply, alternatives and reallocation to balance availability, capacity, inventory exposure, cost and production continuity.

INDEPENDENT DIGITAL, PRODUCT & AI WORKFLOW DELIVERY | Denmark | Nov 2024 - Present

- **Product cycle & prioritisation:** Took incomplete owner/customer inputs through research and problem framing; prioritised service, booking, policy and content changes by customer friction, business value and delivery constraints; translated choices into requirements/workflows, tested mobile/desktop journeys, released in controlled increments and handed over clear ownership.
- **Live signals & AI controls:** Used Search Console, booking/customer-journey evidence and QA findings to decide what to change next; a historical 3-month search snapshot showed 11,278 impressions / 316 clicks and about 80% of clicks on mobile. In parallel, designed agentic workflows with trusted sources, permission/action boundaries, human approvals, escalation/fallback and edge-case testing.

SHOP-FLOOR, CUSTOMER & CONTINUOUS IMPROVEMENT

WAREHOUSE COORDINATOR - OPERATIONS & STOCK ACCURACY | IKEA Distribution Center, Høje Taastrup | Mar 2020 - Jul 2022

- **Operational ownership:** Used WMS, KPIs, cycle counts and stock/location reconciliation across high-volume Nordic inbound/outbound flow; investigated physical-vs-system discrepancies, helped align daily work involving 10+ colleagues across departments, held assigned safety responsibility and could act as gatekeeper during limited manager coverage.
- **Problem discovery & process design:** Identified a recurring temporary-workforce guidance gap, proposed and built an operating guide, obtained management approval and translated frontline knowledge into repeatable instructions for system updates, safety, exceptions, escalation and handover.

OPERATIONS / SUPPLY CHAIN COORDINATOR | Heinz Wattie's / Kraft Heinz, Christchurch | Feb 2017 - Mar 2018

- **Production performance support:** Used SAP and Excel across 5 production lines and 40+ variants to reconcile orders, consumption, inventory, incoming supply and material availability; reprioritised with Production, Purchasing and Warehouse as demand or constraints changed.
- **Data-to-action:** Worked with forecast accuracy/bias, sales/demand and product/category signals, turning analysis into operational follow-up rather than reporting for its own sake.

PRODUCTION & QUALITY TECHNICIAN | ArcelorMittal, Mouzon | Sep 2007 - Mar 2012

- **Manufacturing & CI:** Direct production/quality work under ISO 9001: inspections, internal/process audits, non-conformities, corrective actions, scrap/rework analysis, 5 Why, Ishikawa, Lean, 5S and controlled production documentation.

OPERATIONS SUPPORT OFFICER - FRENCH & EUROPEAN INBOUND | AOT / ATS Pacific, Melbourne | Apr 2013 - Sep 2015

- **Customer problem diagnosis:** Owned assigned French/European B2B files from enquiry/quotation inputs through supplier bookings, live delivery, invoicing/receivables, complaints, last-minute changes and urgent recovery; separated reported symptoms from operational causes and stayed with issues through closure.

PURCHASING & SUPPLY CHAIN SUPPORT | Fletcher Building, Auckland | Feb 2016 - Nov 2016

- **SAP execution & process improvement:** Purchasing/goods-receipt work across ~15-20 suppliers, including POs, confirmations, pricing/tender inputs, availability, delivery timing, inventory discrepancies and supplier follow-up; contributed to sales/category analysis and process improvement.

ADDITIONAL EXPERIENCE | Greve Kommune, Pedagogical Assistant (Jul 2022-Jun 2024) - routines, people-facing coordination and handovers in Danish | Various Danish operational assignments (Jun 2018-Feb 2020) - production/logistics/service execution.

SYSTEMS, PRODUCT DELIVERY & TECHNICAL FOUNDATION

- **Enterprise / operations systems:** Dynamics AX/D365 (strong recent daily use); SAP purchasing/materials and S/4HANA PP/MM refresher; SAP Fiori familiarity; Salesforce familiarity; NAV/Navision; WMS; MRP; Jira; Odoo exposure.
- **Data & analytics:** Advanced Excel, Power Query, PivotTables, Power BI/DAX (reporting/decision-support), KPI/exception analysis, SQL fundamentals, Python basics.
- **Delivery & improvement:** Problem framing, priority/trade-off decisions, requirements clarification, workflow/process mapping, issue tracking, QA/acceptance checks, controlled release/handover, root cause, Lean/5S, 5 Why, Ishikawa and NCR/SCAR.
- **Technical foundation:** Industrial Automation & Quality Technician; electrotechnics; PLC foundation; technical drawings; BOMs/routings/revisions; prototypes/first articles; FAI/traceability; SOLIDWORKS/Fusion exposure.

EDUCATION & LANGUAGES

IT & Business Systems Diploma | **Industrial Automation & Quality Technician** | **Technical/electrotechnical foundation**

French: native | English: fluent | Danish: operational PD2/B1+ | EU citizen - no sponsorship required